

# **IDFC First Bank Ltd.**

# Profitability impacted due to rise in credit cost

In Q4FY24, IDFC First Bank Ltd (IDFCFB) reported a strong loan book growth of 6% on QoQ and 24% on a YoY basis, with the retail loan book demonstrating substantial growth of 6% on a QoQ and 29% on a YoY basis. In the retail segment, auto loans, credit cards, and education loans grew by >30% on a YoY basis. As guided by the management, deposits grew faster than loan book at 39%/ 10% on a YoY/ QoQ basis, respectively. The Bank's cost-to-income ratio had remained elevated and grew by 10 bps on a QoQ basis due to its ongoing expansion of branch networks and investments in technology. The Bank showcased a consistent improvement in asset quality. Going forward, the management has guided to grow its loan book by 22-23% while growing its deposits by 28-30%.

#### Strong growth in loan book and deposits

IDFCFB reported a strong growth of 10%/ 39% on a QoQ/ YoY basis in deposits, led by an increase in term deposits by 9% on QoQ and 53% on a YoY basis during the quarter. The CASA ratio increased from 46.8% in Q3FY24 to 47.2% in Q4FY24.

In the loan book, the Company saw strong growth in all product segments, with a 132%, 58%, 45%, and 41% YoY increase in education loan, credit card, digital & gold loans, and auto loans, respectively, in Q4FY24. The target to reduce the infrastructure financing book is on track, as it decreased from 2.9% in Q4FY23 to 1.4% in Q4FY24.

Going forward, management is guiding the deposit to grow to ~28-30% and the loan book to 22-23% in FY25.

#### Improvement in asset quality

IDFCFB is continuously showing improvement in asset quality. The retail and commercial business financing, which represents ~77% of the loan book, has less than 1.4% gross NPA in Q4FY24. Asset quality in the corporate book is also strong, with an adequate PCR of 95%. The Bank expects to weed out the infrastructure book and maintain a gross retail NPA below 1.5%.

### The cost-to-income ratio remains elevated

The Bank's cost-to-income ratio has been consistently high due to its ongoing expansion of branch networks and investments in technology. The Bank anticipates a sequential decrease in the cost-to-income ratio each quarter. A significant decline is expected in H2FY25, coinciding with the credit card business transitioning towards profitability.

#### **View & Valuation**

We have revised our estimates and maintained our view on IDFC First Bank Ltd with a BUY rating and a target price of Rs. 97.4 (2.0x FY25E Adj. book value). We expect the Bank to grow its loan book at 20% with a stable NIM within the range of 6.3-6.5%. We also expect an enhancement in the cost-to-income ratio and maintain its asset quality. These factors are expected to drive profitability and result in improved return ratios.

## 29th April 2024

## BUY

CMP Rs. 82

TARGET Rs. 97.4 (+19.3%)

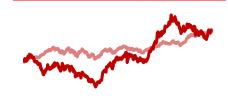
### **Company Data**

Bloomberg Code	IDFCFB IN
MCAP (Rs. Mn)	5,99,926
O/S Shares (Mn)	7,070
52w High/Low	101 / 59
Face Value (Rs.)	10
Liquidity (3M) (Rs.	

#### Shareholding Pattern %

	Mar 24	Dec 23	Sep 23
Promoters	37.43	37.45	39.37
FIIs	23.65	24.30	24.48
DIIs	10.51	10.34	9.50
Non- Institutional	28.40	27.91	26.66

#### **IDFC First Bank vs Nifty**



Apr, 21	Apr, 22	Apr, 23	Apr, 24
-	IDFCFB	-NIF	ΓΥ

Source: Keynote Capitals Ltd.

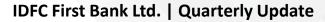
### **Key Financial Data**

(Rs Bn)	FY23	FY24	FY25E
NII	126.4	167.4	196.8
PPOP	49.9	65.6	86.8
Net Profit	24.8	30.9	42.3
Advances	1,517.9	1,973.3	2,368.0
ROE (%)	9.6%	10.6%	12.8%
ROA (%)	1.0%	1.1%	1.2%

Source: Company, Keynote Capitals Ltd. estimates

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## Q4 FY24 Result Update

## Result Highlight (Rs. Mn)

Particulars	Q4FY24	Q4FY23	Change % (Y-o-Y)	Q3FY24	Change % (Q-o-Q)	FY24	FY23	Change % (Y-o-Y)
Net Interest Income	44,705	35,974	24%	42,872	4%	1,64,548	1,26,372	30%
Other Income	16,420	13,978	17%	15,166	8%	59,317	44,673	33%
Net Income	61,125	49,952	22%	58,037	5%	2,23,865	1,71,045	31%
Operating Expense	44,418	34,184	30%	42,192	5%	1,61,477	1,21,082	33%
Pre-provision Operating Profit	16,707	15,768	6%	15,846	5%	62,388	49,962	25%
Provisions	7,223	4,824	50%	6,548	10%	23,817	16,648	43%
PBT	9,484	10,944	-13%	9,297	2%	38,572	33,314	16%
Tax	2,165	2,783	-22%	1,977	10%	9,148	8,465	8%
PAT	7,319	8,161	-10%	7,321	0%	29,424	24,849	18%
EPS	1.0	1.3		1.0		4.2	4.0	

Source: Company, Keynote Capitals Ltd.

## Loan Book mix (%)

Particulars	Q4FY23	Q1FY24	Q2FY24	Q3FY24	Q4FY24	Growth Y-o-Y (%)	Growth Q-o-Q (%)
Retail Funded Assets	69%	69%	70%	71%	71%	29%	6%
Home loan	12%	12%	12%	11%	11%	14%	6%
Loan Against Property	13%	12%	12%	12%	12%	20%	11%
MSME/Rural Loans	12%	12%	12%	13%	12%	25%	0%
Auto Loans	9%	10%	10%	10%	10%	41%	14%
Consumer Loans	13%	13%	13%	14%	13%	27%	0%
Credit Card	2%	2%	2%	3%	3%	58%	12%
Education Loans		1%	1%	1%	1%	132%	9%
Digital, Gold Loan and Others	8%	8%	8%	9%	9%	45%	5%
Corporates	16%	16%	16%	15%	15%	17%	8%
Infrastructure	3%	2%	2%	1.6%	1.4%	-39%	-5%
Others	2%	-	-	-	-	-	-
Commercial Finance	10%	7%	7%	6%	6%	-30%	-0%
CV/ CE		2%	3%	3%	3%	71%	23%
Business Banking		3%	3%	4%	4%	46%	11%
Total Funded Assets (Rs. Bn)	1,606	1,716	1,832	1,895	1,895	24%	6%

Source: Company, Keynote Capitals Ltd.

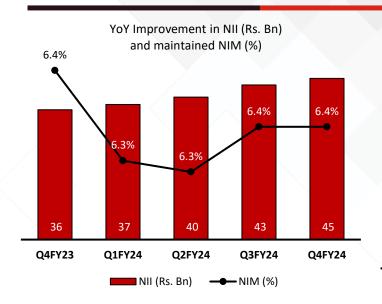
## Deposits mix (%)

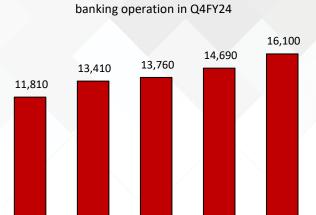
Particulars	Q4FY23	Q1FY24	Q2FY24	Q3FY24	Q4FY24	Growth Y-o-Y (%)	Growth Q-o-Q (%)
CASA Ratio	49.8%	46.5%	46.4%	46.8%	47.2%	32%	11%
Term Deposits	44.8%	49.7%	49.8%	49.8%	49.4%	53%	9%
Certificate of Deposits	5.4%	3.9%	3.8%	3.3%	3.4%	-13%	12%
Total Deposits (Rs. Bn)	1,446	1,544	1,712	1,826	2,006	39%	10%

Source: Company, Keynote Capitals Ltd.

# IDFC First Bank Ltd. | Quarterly Update

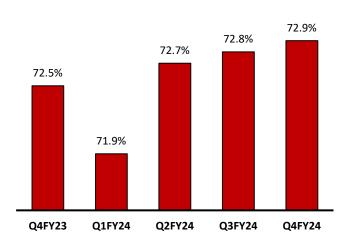






Continuous rise in Fee & Other Income (Rs. Mn) of which 93% comes from retail and

Cost-to-income ratio (%) remained elevated

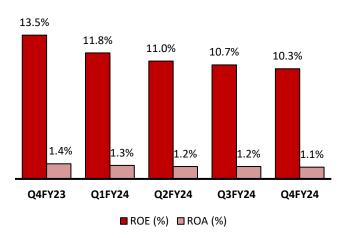


ROE and ROA (%)

Q2FY24

Q3FY24

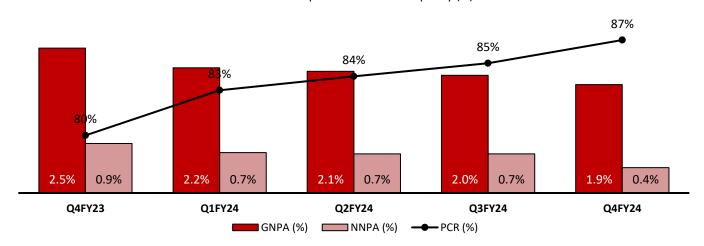
Q4FY24



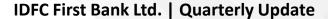
Continuous improvement in asset quality (%)

Q4FY23

Q1FY24



Source: Company, Keynote Capitals Ltd.





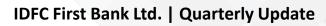
### Q4 FY24 Conference Call Takeaways

### Management guidance

- Going forward, the Bank expects deposit growth to be faster than loan book growth. The Bank is guiding its deposits to grow at 28-30%, while loan book to grow at 22-23%.
- The Bank aims to increase its deposits from Rs. 2 Trn to Rs. 6 Trn over the next five years.
- In Q4FY24, the Bank had 944 branches, which are expected to increase to 1,700-1,800 branches by the end of FY29.
- The Bank expects GNPA and NNPA to improve from 1.9% and 0.4% in Q4FY24 to 1.4% and 0.4% over the next one or two years.
- ROA is expected to be ~1.45%-1.50% in the next 2-3 years.
- The Bank anticipates a sequential decrease in the cost-to-income ratio each quarter. A significant decline is expected in H2FY25, coinciding with the credit card business transitioning towards profitability.
- The Bank expects credit cost to increase from 1.5% in Q4FY24 to 1.65% in FY25.
- The Bank expects a Credit-to-Deposits (C/D) ratio at 75-80%.

#### Other highlights

- The Bank holds ~Rs. 2 Trn in deposits, representing about 1% of the total industry deposits. This indicates a substantial potential for growth.
- The Bank has been able to meet its PSL requirement and also generate income by selling these credits.
- Management expects that the NIM will remain steady going forward.
- The Bank's asset quality continuously improves due to increased collection efficiency. The management regards collection efficiency as a leading indicator that will help analyzing the GNPA trend early if it deteriorates.
- The Bank's in-house and field staff play a significant role in collecting funds in rural areas. The bank emphasized a growing trend towards digitalization in the collection process.
- For the credit card business, the Bank projects to reach a breakeven point in FY25 and expects it to turn profitable by FY26.





# **Financial Statement Analysis**

Net Interest Income
Other Income         31,726         44,673         59,317         69,036         80,636         Advance Growth (%)         17.2%         34.0%         28.2%         20.0%         20.0%           Net Income         1,28,802         1,71,045 ≥ 2,3,865 ≥ 2,66,280 3,11,023         Deposit Growth (%)         19.1%         34.7%         38.8%         27.9%         28.5%           Operating Expenses         95,967         1,21,082 1,61,477 1,86,396 ≥ 0.8,385         NII Growth (%)         31.5%         27.9%         30.2%         19.9%         16.8%           Pre-Provision Operating Profit         32,836         49,962         62,388         79,884 1,02,638         PPOP Growth (%)         31.4%         40.7%         24.9%         28.0%         28.5%           Profit Before Tax         1,750         33,314         38,572         44,566         64,108         NIM (%)         6.3%         6.7%         6.8%         6.8%         6.4%           Tax         427         8,465         9,148         11,141         16,027         Cost to Income Ratio         74.5%         70.8%         72.1%         70.0%         63.0%           Profit After Tax         1,323         24,849         29,424         33,424         48,081         Credit /Deposit Ratio         111.7%
Net Income 1,28,802 1,71,045 2,23,865 2,66,280 3,11,023 Deposit Growth (%) 19.1% 34.7% 38.8% 27.9% 28.5% Operating Expenses 95,967 1,21,082 1,61,477 1,86,396 2,08,385 NII Growth (%) 31.5% 27.9% 30.2% 19.9% 16.8% Pre-Provision Operating Profit 32,836 49,962 62,388 79,884 1,02,638 PPOP Growth (%) 31.4% 40.7% 24.9% 28.0% 28.5% Provisions 31,086 16,648 23,817 35,319 38,529 Ratios  Profit Before Tax 1,750 33,314 38,572 44,566 64,108 NIM (%) 6.3% 6.7% 6.8% 6.8% 6.4% 6.4% Profit After Tax 1,323 24,849 29,424 33,424 48,081 Credit /Deposit Ratio 111.7% 105.1% 97.0% 91.0% 85.0% EPS 0.2 3.8 4.4 4.7 6.8 CASA Ratio (%) 48.4% 49.8% 47.2% 47.5% 50.0% Balance Sheet    Y/E Mar, Rs. Mn
Operating Expenses         95,967         1,21,082 1,61,477 1,86,396 2,08,385         NII Growth (%)         31.5%         27.9%         30.2%         19.9%         16.8%           Pre-Provision Operating Profit         32,836         49,962         62,388         79,884 1,02,638         PPOP Growth (%)         31.4%         40.7%         24.9%         28.0%         28.5%           Provisions         31,086         16,648         23,817         35,319         38,529         Ratios           Profit Before Tax         1,750         33,314         38,572         44,566         64,108         NIM (%)         6.3%         6.7%         6.8%         6.8%         6.4%           Tax         427         8,465         9,148         11,141         16,027         Cost to Income Ratio         74.5%         70.8%         72.1%         70.0%         63.0%           Profit After Tax         1,323         24,849         29,424         33,424         48,081         Credit /Deposit Ratio         111.7%         105.1%         97.0%         91.0%         85.0%           EPS         0.2         3.8         4.4         4.7         6.8         CASA Ratio (%)         48.4%         49.8%         47.2%         50.0%           Wife Mar, Rs. Mn
Pre-Provision Operating Profit         32,836         49,962         62,388         79,8841,02,638         PPOP Growth (%)         31.4%         40.7%         24.9%         28.0%         28.5%           Provisions         31,086         16,648         23,817         35,319         38,529         Ratios           Profit Before Tax         1,750         33,314         38,572         44,566         64,108         NIM (%)         6.3%         6.7%         6.8%         6.8%         6.4%           Tax         427         8,465         9,148         11,141         16,027         Cost to Income Ratio         74.5%         70.8%         72.1%         70.0%         63.0%           Profit After Tax         1,323         24,849         29,424         33,424         48,081         Credit / Deposit Ratio         111.7%         105.1%         97.0%         91.0%         85.0%           EPS         0.2         3.8         4.4         4.7         6.8         CASA Ratio (%)         48.4%         49.8%         47.2%         47.5%         50.0%           Balance Sheet         FY23         FY24         FY25E         FY26E         FY26E         ROA (%)         0.1%         0.0%         9.1%         9.1         9.4% <t< td=""></t<>
Provisions         31,086         16,648         23,817         35,319         38,529         Ratios           Profit Before Tax         1,750         33,314         38,572         44,566         64,108         NIM (%)         6.3%         6.7%         6.8%         6.8%         6.4%           Tax         427         8,465         9,148         11,141         16,027         Cost to Income Ratio         74.5%         70.8%         72.1%         70.0%         63.0%           Profit After Tax         1,323         24,849         29,424         33,424         48,081         Credit /Deposit Ratio         111.7%         105.1%         97.0%         91.0%         85.0%           EPS         0.2         3.8         4.4         4.7         6.8         CASA Ratio (%)         48.4%         49.8%         47.2%         47.5%         50.0%           Balance Sheet         FY25         FY25E         FY26E         ROB (%)         0.6%         9.6%         9.1%         9.4%         11.9%           Share Capital         62,347         66,552         70,699         70,699         70,699         70,699         70,699         70,699         70,699         70,699         70,699         70,699         70,699 <t< td=""></t<>
Profit Before Tax         1,750         33,314         38,572         44,566         64,108         NIM (%)         6.3%         6.7%         6.8%         6.8%         6.4%           Tax         427         8,465         9,148         11,141         16,027         Cost to Income Ratio         74.5%         70.8%         72.1%         70.0%         63.0%           Profit After Tax         1,323         24,849         29,424         33,424         48,081         Credit /Deposit Ratio         111.7%         105.1%         97.0%         91.0%         85.0%           EPS         0.2         3.8         4.4         4.7         6.8         CASA Ratio (%)         48.4%         49.8%         47.2%         47.5%         50.0%           Balance Sheet         FY25         FY26E         FY26E         FY26E         FY26E         ROA (%)         0.6%         9.6%         9.1%         9.4%         11.9%         9.6%         11.9%
Tax         427         8,465         9,148         11,141         16,027         Cost to Income Ratio         74.5%         70.8%         72.1%         70.0%         63.0%           Profit After Tax         1,323         24,849         29,424         33,424         48,081         Credit /Deposit Ratio         111.7%         105.1%         97.0%         91.0%         85.0%           EPS         0.2         3.8         4.4         4.7         6.8         CASA Ratio (%)         48.4%         49.8%         47.2%         47.5%         50.0%           Balance Sheet         Y/E Mar, Rs. Mn         FY22         FY23         FY24         FY25E         FY26E         FY26E         FY26E         FY26E         FY26E         ROA (%)         0.1%         1.0%         9.9%         9.1%         9.4%         1.1%         9.2%         1.1%         9.2%         1.1%         9.2%         1.1%         9.2%         1.1%         9.2%         1.1%         9.2%         1.1%         9.2%         1.1%         9.2%         1.1%         9.2%         1.1%         9.2%         1.1%         9.2%         1.1%         9.2%         1.1%         9.2%         1.1%         9.2%         1.1%         9.2%
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EPS         0.2         3.8         4.4         4.7         6.8         CASA Ratio (%)         48.4%         49.8%         47.2%         47.5%         50.0%           Balance Sheet         ROE (%)         0.6%         9.6%         9.1%         9.4%         11.9%           Y/E Mar, Rs. Mn         FY22         FY23         FY24         FY25E         FY26F         ROA (%)         0.1%         1.0%         9.6%         9.1%         9.4%         11.9%           Share Capital         62,347         66,552         70,699         70,699         70,699         70,699         Asset Quality           Reserves & Surplus         1,48,483         1,91,923         2,51,447         2,85,461         3,33,542         GNPA         3.8%         2.5%         1.9%         1.6%         1.4%           Networth         2,10,830         2,58,476         3,22,736         3,56,160         4,04,241         NNPA         1.5%         0.9%         0.6%         0.5%         0.4%           Deposits         10,55,396         14,44,695         20,05,702         25,66,053         32,96,624         PCR (%)         59.5%         65.7%         68.1%         68.8%         71.4%
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Deposits 10,55,396 14,44,695 20,05,702 25,66,053 32,96,624
Cradit Cost (0/) 2.20/ 4.20/ 4.70/ 4.70/ 4.70/
Borrowings 5,29,626 5,72,121 5,09,357 6,75,003 5,03,244 Credit Cost (%) 3.2% 1.2% 1.4% 1.7% 1.5%
Other Liabilities & Provisions 1,05,614 1,23,529 1,24,303 1,19,881 1,24,551 Valuation
Total Liabilities 19,01,466 23,98,821 29,62,098 37,17,097 43,28,660 Book Value Per Share 39.1 45.6 50.4 57.2
ASSETS Adjusted Book Value Per Share 37.1 44.0 48.7 55.6
Cash and Balance 1,57,024 1,37,787 1,24,812 4,32,570 5,16,210 P/BV (x) 2.2 1.8 1.6 1.4
Investments 4,59,346 6,09,130 7,45,001 7,97,216 8,54,816 Price-ABV (x) 2.3 1.9 1.7 1.5
Advances 11,78,578 15,17,945 19,45,924 23,35,108 28,02,130
, ,,, = -1-17

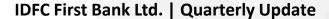
Source: Company, Keynote Capitals Ltd.

**Total Assets** 

## **KEYNOTE Rating History**

19,01,466 23,98,821 29,62,098 37,17,097 43,28,660

Date	Rating	Market Price at Recommendation	Upside/Downside
17 <sup>th</sup> Oct 2022	BUY	55.7	+45.6%
25 <sup>th</sup> Oct 2022	BUY	56.5	+43.4%
20 <sup>th</sup> Jan 2023	BUY	59.4	+38.1%
2 <sup>nd</sup> May 2023	BUY	64.0	+32.8%
31st July 2023	BUY	87.0	+13.4%
30 <sup>th</sup> Oct 2023	BUY	83.0	+22.8%
23 <sup>rd</sup> Jan 2024	BUY	82.0	+21.5%
29 <sup>th</sup> April 2024	BUY	81.7	+19.3%





## **Rating Methodology**

Rating	Criteria
BUY	Expected positive return of > 10% over 1-year horizon
NEUTRAL	Expected positive return of > 0% to < 10% over 1-year horizon
REDUCE	Expected return of < 0% to -10% over 1-year horizon
SELL	Expected to fall by >10% over 1-year horizon
NOT RATED (NR)/UNDER REVIEW (UR)/COVERAGE SUSPENDED (CS)	Not covered by Keynote Capitals Ltd/Rating & Fair value under Review/Keynote Capitals Ltd has suspended coverage

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